

FE fundinfo



DISTRIBUTION SUPPORT

# Fee & Distribution Channel Management

Reduce operational risks and costs of up to **50%** by simplifying operational processes and managing distribution channels more efficiently

Asset managers face a number of challenges when it comes to navigating their distribution channels, including a lack of transparency, operational risks, and growing margin pressures. Additionally, the rising costs of fund distribution, limited resources, outdated systems, and manual processes all contribute to significant inefficiencies.

Our tech-driven service consists of four vital components: fee management, client book of record, distribution channel management, and counterparty due diligence.

Why FE fundinfo? We connect the fund management industry to inform better investment decisions. Our data, technology, research, network and insights empower fund managers, distributors and financial advisers.

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For more information contact:  
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w [fefundinfo.com](http://fefundinfo.com)



# A modular and customisable service for Asset Managers

## Supported by fund distribution technology

### Fee Management

- Digitalised reconciliation and computation of all commissions (rebates, platform fees, mandate fees, sales commissions etc.)
- Profitability analysis per fund, per distributor, per account
- Automated and standardised back-office processes

### Distribution Channel Management

- Contractual framework management with all sub-distributors
- Maintenance of distribution agreements

### Client Book of Record

- Track and monitor subscriptions, redemptions and holdings per distributor
- Full transparency on the entire distribution chain – including omnibus accounts
- Reduced risk of unallocated positions or double remunerations

### Counterparty Due Diligence

- Initial and ongoing Counterparty Due Diligence (CDD)
- AML and KYC
- Sanction, PEP and Adverse Media Screening

## THE BENEFITS



### Cost savings

Save up to 50% of your operational costs by leveraging economies of scale with a tech-led solution.



### Omnibus accounts

We will take the headache of splitting omnibus accounts and ensure full transparency of the distribution hierarchy.



### Digitalisation and automation

Say goodbye to outdated systems and error prone workflows and benefit from a tech-led solution including digitalised reconciliations, automated fee calculation and payments, and sanctions screening.



### Expertise

Focus on your core business activities and growth, while our dedicated team of experts supports you with fee and distribution channel management.



### Standardisation and oversight

We will standardise your middle and back-office processes as part of our solution and provide contractual distribution oversight.



### Integrated AML & KYC

Within our fully integrated CDD module we will ensure that you have access to complete and up to date AML and KYC information, which will enable your teams to focus on the actual risk assessment, rather than chasing counterparties.